

**Pre-Bid Meeting
Queries and Clarifications
Supply of Fabrics for School Uniform under Open Tendering
Bid Reference No. BRLPS/Proj-NF/2140/23/01**

Sl. No.	Bid Reference No.	Query	Clarification
1.	<p style="text-align: center;">Technical Evaluation Criteria</p> <p>“Bidder should have minimum three years of experience of supplying uniform fabrics to Government agencies/universities/government educational institutions/autonomous bodies.”</p>	<p>Considering the COVID-19 situation during the period from February-20 to March-22, the experience of supply of fabrics during the last three financial years should be replaced with experience of supply of fabrics during the last five years.</p>	<p>It is clarified that point no.4 of Technical Evaluation Criteria is amended as follows:</p> <p><i>“Bidder Should have experience of supply of fabrics worth Rs. 1.0 crore (cumulative order value in case of supply to more than one organization) in last five financial years (i.e., 2023-24, 2022-23, 2021-22, 2020-21 & 2019-20) to any government department/government organization/government body in India.”</i></p>
2.	<p style="text-align: center;">Technical Evaluation Criteria</p> <p>“Bidder Should have experience of supply of fabrics worth Rs. 1.0 crore (cumulative order value in case of supply to more than one organization) in last three financial years (i.e., 2023-24, 2022-23 & 2021-22) to any government department/government organization/government body in the state of Bihar.”</p>	<p>With regards to this point of view, we would like to request you to consider this point as we and other suppliers have not had the chance to make it to any government body or tender supply yet. However, we can furnish Purchase orders of various other state government tender.</p> <p>Also, we can furnish the same for private supplies to various GST registered shop and MSMEs in Bihar.</p>	<p>Same as Sl. No. 1 above.</p>

3.	<p>Specification of Fabrics with quantity</p> <p>Shirt + Kurti + Pajama (Shirting) –</p> <p>Poly Cotton (65/35) as mentioned in SOP: - point no (iv) of 2.1, Plain weave, GSM-100(-5% to +5% allowed), Warp and Weft/inch - 110 and 90 respectively (-2.5% and +5% allowed), Colour-light sky blue-201606m, and Navy Blue-46216m</p>	<p>Poly Cotton (65/35) as mentioned in SOP: - point no (iv) of 2.1, Plain weave, GSM-190(-5% to +5% allowed), Warp and Weft/inch - 66 and 48 respectively (-2.5% and +5% allowed), Color-Navy Blue Most of the institutional supply is being done in Poly Viscose (65/35) fabrics which is more durable and affordable than PC blend. Please clarify this point so that we can prepare the sample accordingly.</p>	<p>No Change.</p> <p>Same as per bid document.</p>
4.	<p>Pant + Skirt (Suiting) –</p> <p>Poly Cotton (65/35) as mentioned in SOP: - point no (iv) of 2.1, Plain weave, GSM-190(-5% to +5% allowed), Warp and Weft/inch - 66 and 48 respectively (-2.5% and +5% allowed), Colour- Navy Blue</p>	<p>Poly Cotton (65/35) as mentioned in SOP: - point no (iv) of 2.1, Plain weave, GSM-190(-5% to +5% allowed), Warp and Weft/inch - 66 and 48 respectively (-2.5% and +5% allowed), Color-Navy Blue Most of the institutional supply is being done in Poly Viscose (65/35) fabrics which is more durable and affordable than PC blend. Please clarify this point so that we can prepare the sample accordingly.</p>	<p>No Change.</p> <p>Same as per bid document.</p>
5.		<p>We are dealing with brands like Mafatlal, Skumar, Vimal (Reliance) so if we can understand that</p>	<p>Not Accepted.</p>

		a weightage to brands will be given, even they shall participate in this tender.	
6.	<p>Technical Evaluation Criteria –</p> <p>“Bidder Should have experience of supply of fabrics worth Rs. 1.0 crore</p> <p>(Cumulative Order value in case of supply to more than one organization) in last three financial years (i.e., 2023-24, 2022-23 & 2021-22) to any government department/government organization/government body in the state of Bihar.”</p>	<p>Please note that, the P.O. is raised in f.y. 2020-21 and materials is delivered in Patna in f.y. 2021-22.</p> <p>Please confirm our eligibility for participate in tender of uniform cloth.</p>	Same as sl. no. 1 above.
7.	<p>Technical Evaluation Criteria</p> <p>“Bidder should have minimum three years of experience of supplying uniform fabrics to Government agencies/ universities/government educational institutions/ autonomous bodies.”</p>	<p>We would like to request you to kindly consider past performance of 5 years instead of 3 years due to badly effect of widespread covid-19 and almost shut down of business during this period of lockdown.</p>	Same as sl. no. 1 above.
8.	<p>Technical Evaluation Criteria-</p> <p>“Bidder Should have experience of supply of fabrics worth Rs. 1.0 crore</p> <p>(Cumulative Order value in case of supply to more than one organization) in last three financial years (i.e., 2023-24, 2022-23 & 2021-22) to any government department/government</p>	<p>The geographic restriction may inadvertently exclude reputable suppliers who, while not meeting the state-specific criterion, have substantial experience and a proved track record in supplying high-quality fabrics to state and central</p>	Same as sl. no. 1 above.

	<p>organization/government body in the state of Bihar.”</p>	<p>government departments outside Bihar. Reputed suppliers who are OEMs and have substantial experience with various government bodies across different regions are well-positioned to meet the bid requirements effectively. The restriction based on geographic location might unfairly disqualify competent suppliers, reducing the competitive landscape and potentially affecting the quality of the products delivered. Restricting this could reduce competition, which often drives down prices and improved cost-effectiveness.</p>	
<p>9.</p>	<p>Para 8.10 – Evaluation of Tenders</p>	<p>The requirement for the successful bidder to supply fabrics within 15 days, or as specified in the issued purchase order by the Producer Company (PC), is unrealistic given the production timelines involved. The process from spinning fiber to weaving and processing generally takes at least 60 days. Therefore, extending the delivery timeline to a</p>	<p>It is clarified that the delivery schedule will be as follows:</p> <ul style="list-style-type: none"> (1) First delivery of about 30% of the quantity within 30 days from the date of issuance of purchase order by the Producer Company (PC). (2) Second delivery of about 30% of the quantity within 20 days from the issuance of purchase order by the PC.

		more feasible period of 90 to 120 days would be more appropriate.	(3) Third delivery of about 40% of the quantity within 20 days from the date of issuance of purchase order by the PC.
10.	<p>Technical Evaluation –</p> <p>“Bidder Should be an original manufacturer (OEM)/ authorized representative of an OEM/Whole Sale Dealer engaged in supplying uniform fabrics in bulk.”</p>	<p>Considering the hefty quantity of fabrics required, it is essential that only OEM's be eligible for participating in the bid. OEMs have necessary infrastructure, expertise, and control over the manufacturing process to ensure the delivery of high-quality products. Furthermore, increasing the criteria for the minimum average turnover would be prudent. This adjustment would ensure that only suppliers with substantial financial stability and capacity are considered, which is crucial for handling large-scale orders and maintaining quality standards.</p>	<p>Not Accepted.</p> <p>Same as per bid document.</p>
11.		<p>Delivery is to be made in one go and in part by part.</p>	<p>It is clarified that the quantity mentioned in Appendix-A of the bid is tentative. Various purchase orders will be issued time to time by the Producer Company (PC) with the quantity required and payment will be made directly by the PC.</p>

12.	Specification	How much quantity of Sky Blue and Navy Blue is to supplied for Shirt + Kurti + Pajama (Shirting)	It is clarified that quantity of Navy Blue and Sky Blue is mentioned in points no.1 of Annexure-A (Specification of Fabrics with Quantity).
13.	Technical Evaluation Criteria	We already have OEMs authorization and can be same submitted with the bid.	It is clarified that point no.2 of Technical Evaluation Criteria of bid is clear on the point – “Copy of valid authorization from OEM for this tender should be uploaded with the bid.
		Kindly accept the experience work order copy of Authorized dealer/manufacturer.	Not Accepted. Same as per bid document
		Kindly accept the experience supply copy of Authorized Dealer/Manufacturer.	Not Accepted. Same as per bid document